

A Practical Approach to Competency Development

Session ID: 8-1962

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The Problem

- Retiring workforce
- Localization Drive
- Facilities expansion and modernization
- Significant advancement in technology with Industry 4.0 and IIOT
- Lack of skilled workforce
- Industry readiness of Incoming graduate and technicians
- Lack of training programs that focus on the development of specific job roles
- Generic versus Specific Programs
- Assessments, measurement and accountability
- Future Development Plans



Do you remember this event?



Training Drives Business Results for Organizations

The Dynamics of Modern Workforce

65%

of global leaders cite **“Talent & Leadership Shortages”** as their **#1 business challenge**

90%

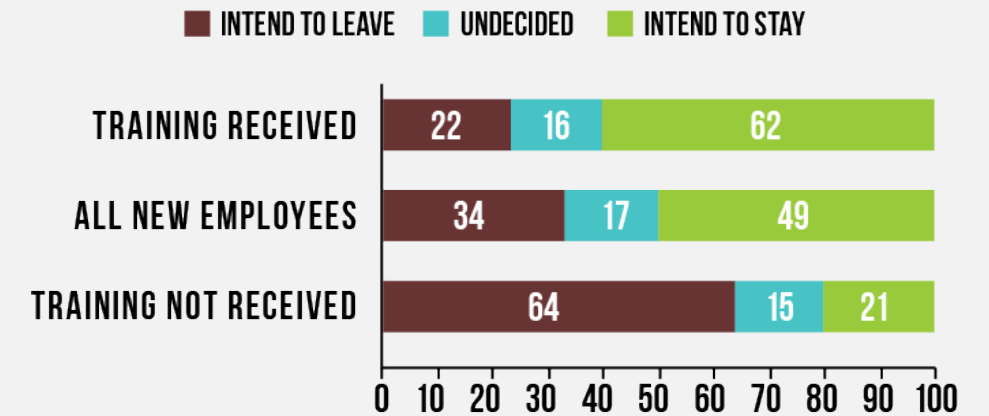
of organizations **do not have** all the **skills** they need to be successful

74

million of next generation work force who are employed **are not skilled** to fill the **skills** gap .

The issue is real and costly :

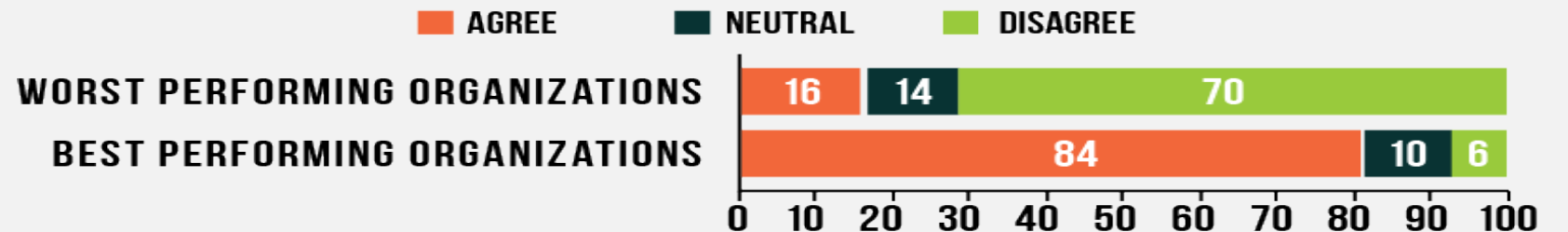
Under-trained employees are far more likely to look **elsewhere**



Replacement costs often reach **200%** of an employee’s annual salary

Investment in training pays off:

84% of employees in Best Performing Organizations are receiving the training they need





Emerson Broad Coverage of Technology and Applications

Software and Systems

- Asset Performance Solutions
- Distributed Control Systems
- Safety Instrumented Systems
- SCADA Systems
- Programmable Logic Controllers
- Reliability Strategies
- Asset Health Monitoring
- Vibration Analysis


Measurement Solutions

- Pressure, Temperature, Flow
- Level Measurement
- Tank Gauging
- Liquid Analysis
- Gas Analysis
- Corrosion
- Fiscal Measurement
- Wireless Networks

Final Controls

- Control Valves
- Actuators
- Regulators
- Relief Valves


Great Depth of Resources and Expertise



467
Certified
Instructors



67 Training
Centers



28,000
Student
Enrollments
Annually



300+
Course
Offerings



68 Years
Educational
Expertise



IACET
Accredited



Hands-on
Practical
Training

What is Competency

 com·pe·tence

/ˈkæmpədəns/

 Learn to pronounce

See definitions in:

All

Law

Linguistics


Biology

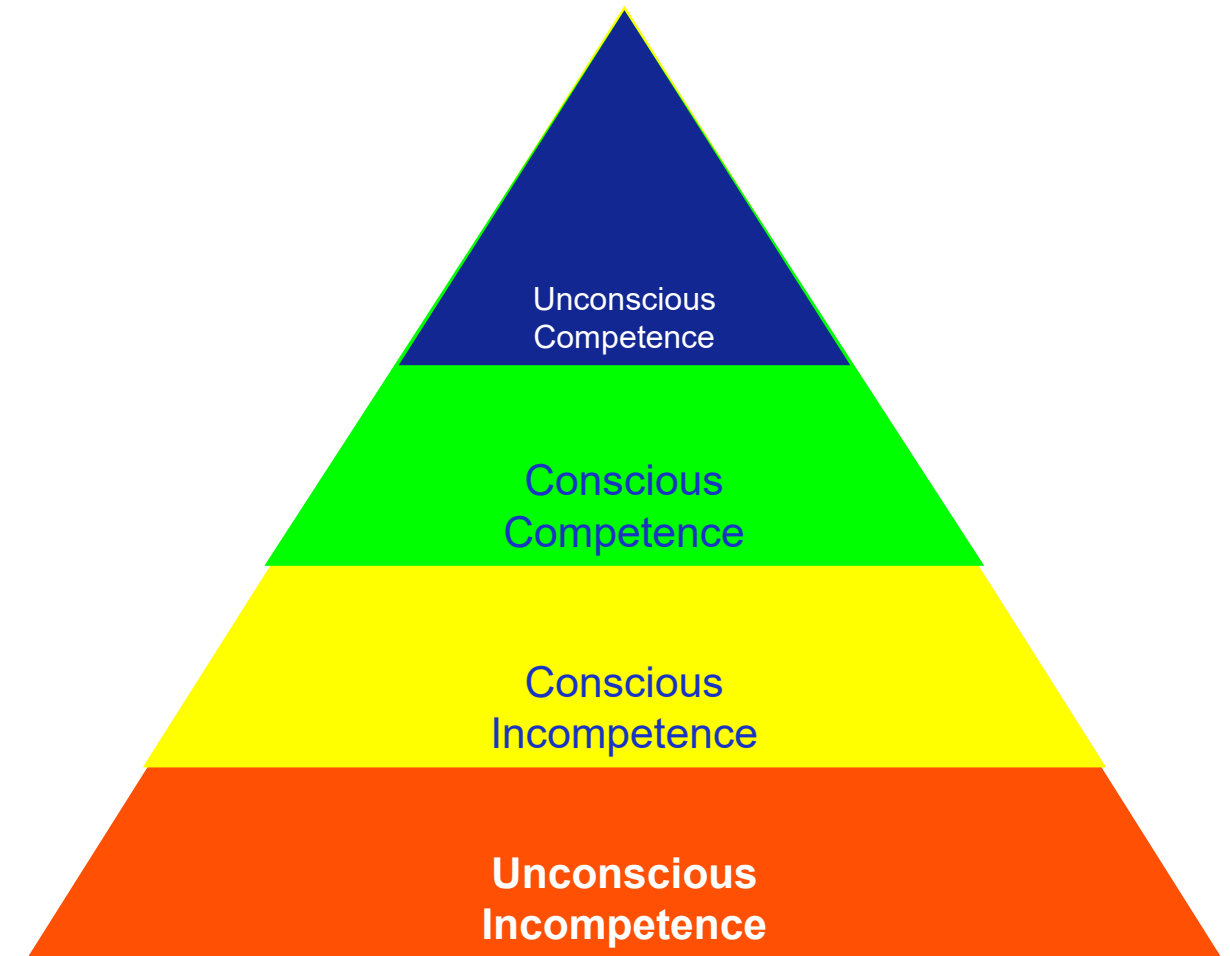
Medicine

noun

noun: **competency**

1. the ability to do something successfully or efficiently.
"the players displayed varying degrees of competence"

Similar: [capability](#) [ability](#) [competency](#) [capacity](#) [proficiency](#) 



Traditional Training Vs Competency Development



Tradition Training

- Train opportunistically as new technologies are added
- Send a few people to training as schedules allow
- Train on broad topics that may or may not be relevant
- Training effectiveness difficult to quantify
- Lengthy process to train new employees

Competency Development

- Train based on skills required in job roles based on long-term plan
- Set up training to address multiple students all at once
- Train only on topics that are relevant to your installation
- Pre/post-assessments track effectiveness of training
- Fast process to train new employees



Process for Competency Development

Emerson process to **assess** the **skills gap** and **plan** a learning path



ASSESS the competency levels or use existent skills gap
PLAN the training paths per job roles
IMPLEMENT and assist with work procedures
REVIEW the progress and update paths

Competency Development Consulting Process



Training Assessment Kick Off Meeting

Define Business Objectives, Job Roles, Competency Models, KPI's, SME's

Define constraints and parameters of Learning Events

Conduct skills gap analysis

Define Training program deliverables

Identify the resources (Internal & External)

Define key learning milestones

Prepare Schedule

Submit Proposal

Program Kick Off with Students

Pre – Course Assessment

Deliver the Training Program

Post – Course Assessment

Kick Off Capstone Project

Final Post Assessment Theory & Practical

On Site Coaching

Capstone Project Development

Final Presentation

Graduation

Key Elements of Designing the Program

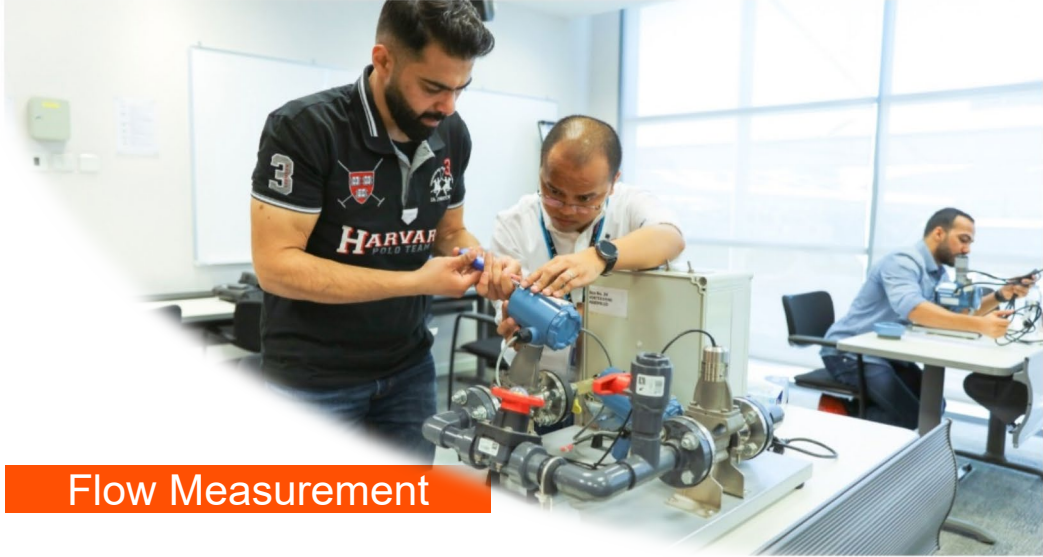
- Identification of Job Role
 - I&C Engineer, I&C Technicians, Process Control Engineers, Measurement Engineers, Fresh Graduates
- Identification of desired competencies with proficiency levels
- Development of a detailed training plan with day wise agenda and rigorous review
- Development of Execution Plan, no of students, phases, time and budget
- Consideration for Soft Skills and Team Building
- Development of Learning Plans 50-50 Theory and Practical
- Use of virtual and remote learning facilities
- Development of Labs
- Development of Assessments
- Dedicated Program Manager

Practical Hands-on Training Facilities are Essential

Final Control



System & Solutions



Flow Measurement



Measure & Analyze

Source area if needed

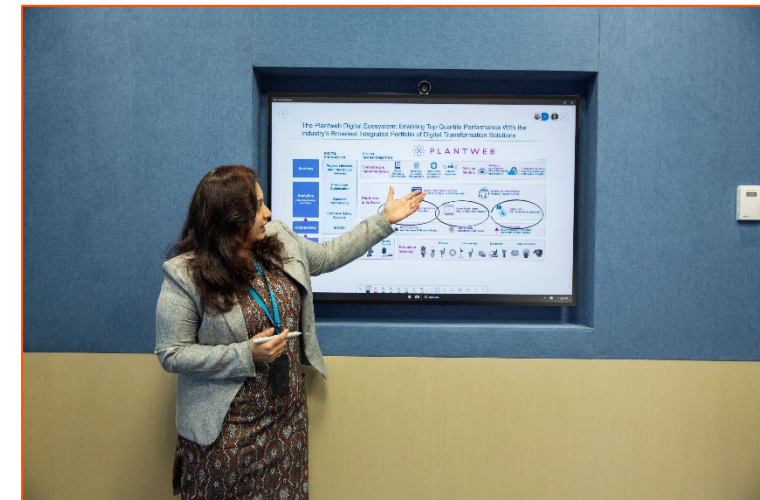
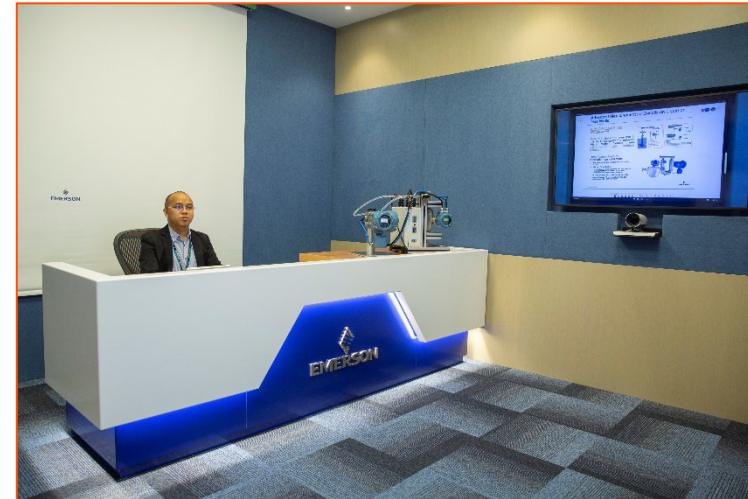
Digital Classroom is a Key Element in Limited Mobility

Challenge

- ✔ It is a significant investment for companies to provide training to their employees. More than simply the cost of the class and travel, there is the time spent away from the plant and the work that doesn't get done during that time.

Solution: Digital Classroom

- ✔ *"The interaction between instructor and student was very much like being in actual classroom."*
- ✔ *"I enjoyed the hands-on aspect of the class. There was not much downtime which helped keep me engaged in the content."*
- ✔ *"I liked best that I was still at my office."*



Case Study #1: National Oil Company Fast On-Boarding

Challenge

- Competency Develop of National Staff was part of organization vision 2030
- Competency a key challenge
 - Skills Gaps
 - Replacing workforce
- Technical Competency for I&C Maintenance Staff
 - Engineers
 - Technicians
- Training should be hands-on
- Use bold approach to deliver

Solution

Identification

- Identified 12 Core Competencies
- Definition of each competency
- Proficiency Ratings Defined

Program

- Customized Curriculum
- Installed base mapping for products
- 12 Weeks Program
- Pre and Post Test developed

Result

- Reduced on boarding time by 50%
- Program delivered for 7 Batches



Competencies Mapping

- C1 – Maintain Field Instruments
- C2 – Maintain Control System
- C3 - Maintain control systems for rotating equipment
- C4 - Maintain Alarm & Trip Systems, including Safety Instrumented Systems (SIS)
- C5 - Testing & commissioning field instruments, control systems and protection systems for projects

- C6 - Manage Contracts and support
- C7 - Supervise multidiscipline funci
- C8 - Competency 8: Comply with H
- C9 - Participate in Front-End-Engir
- C10 - Plan, Budget and Execute M
- C11 - Prepare Standards, Recomm
- C12 - Training & Mentoring Subord

Rating	Proficiency Rating Scale
1	Not applicable at this stage
2	No experience and/or knowledge, but needs to acquire skills in this area
3	Performs defined tasks under direct supervision and guidance
4	Carries out routine, project-based tasks without supervision
5	Performs independently varied, problem-based assignments and interprets relevant standards
6	Conducts and/or supervises complex tasks and integrates various technical inputs to deliver current approaches and staff
7	Acts as a consultant to technology and/or operational effort

Can the employee demonstrate the ability to:

- a) Calibrate and monitor field instruments used to measure and control various types of process variables (e.g. flow, level, pressure and temperature)
- b) Check & monitor input/output signals & interpret data from field instruments to determine maintenance requirements
- c) Troubleshoot faults and malfunctions in field instruments
- d) Perform preventive, predictive and corrective maintenance of field instruments in line with KOC standards

Tech.
Instrum
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3

3

3

3

Case Study #2: NOC & IOC Joint Venture, Incoming Graduates



Challenge

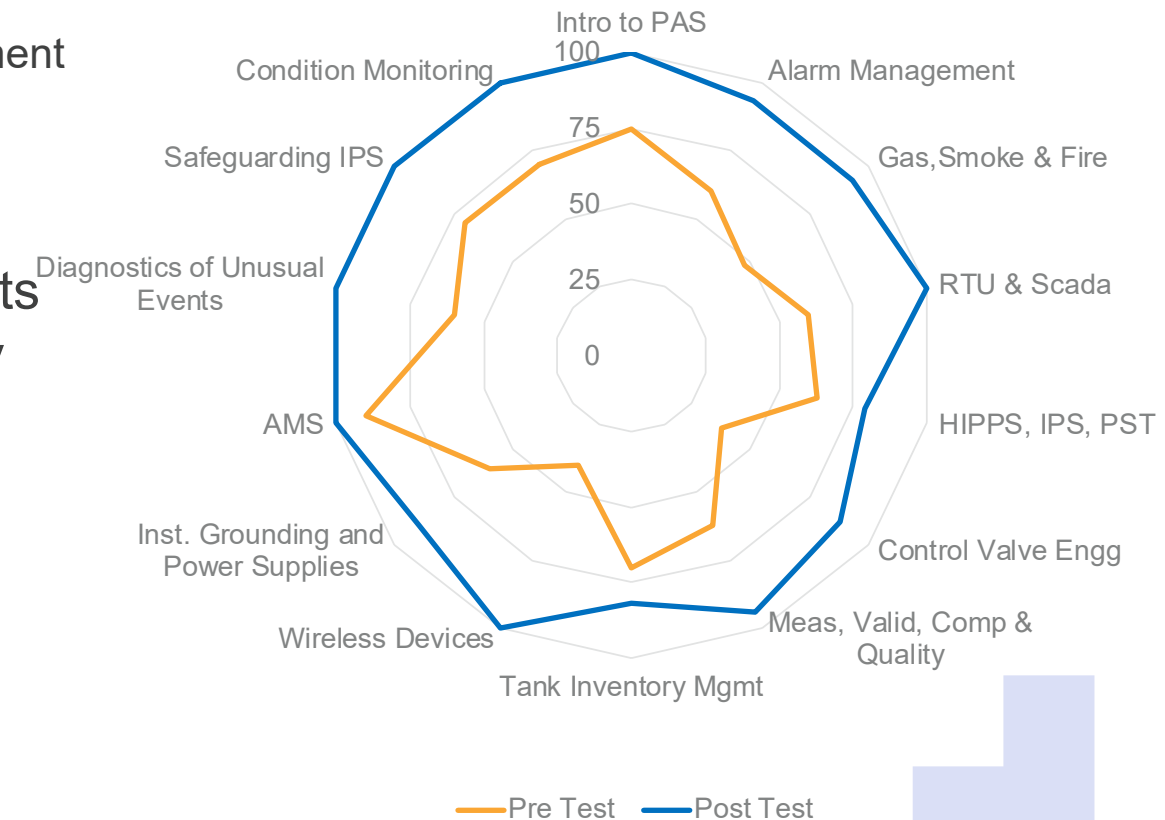
- Localization is one of the key drivers from the company
- “Instrumentation and Process Control Course” for fresh graduate engineers
- Course should cover basic and well as new technologies like IIOT, wireless
- Course should be vendor neutral
- Delivered Locally

Solution

- A Comprehensive Six Weeks Program was designed
 - Process Automation and Systems
 - Measurement and Tank Management
 - Field Instrumentation
- Hands on practical exercises were developed to give students appreciation for the technology

Result

- Program as part of Graduate Development Program



Case Study #3: IOC New Plant Start-up in a Remote Location



Challenge

- Remote Location
- Language Barriers
- New Plant and local team has not worked on DCS before
- Plant Start up in two years

Solution

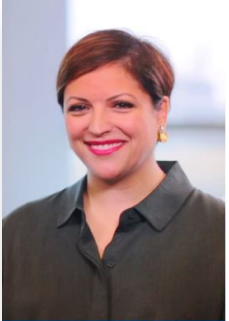







- Early engagement with the Operations readiness team and identification of the problem
- Competency Assessments Conducted
- A comprehensive training plan was developed for Maintenance and Operators
- A low fidelity OTS was developed using the plant graphics for training
- All manuals were translated
- All courses were delivered in the presence of bi-lingual instructors

Result

- Successful startup of the plant by locally trained team
- Roadmap for development for the maintenance staff



Engaging the students

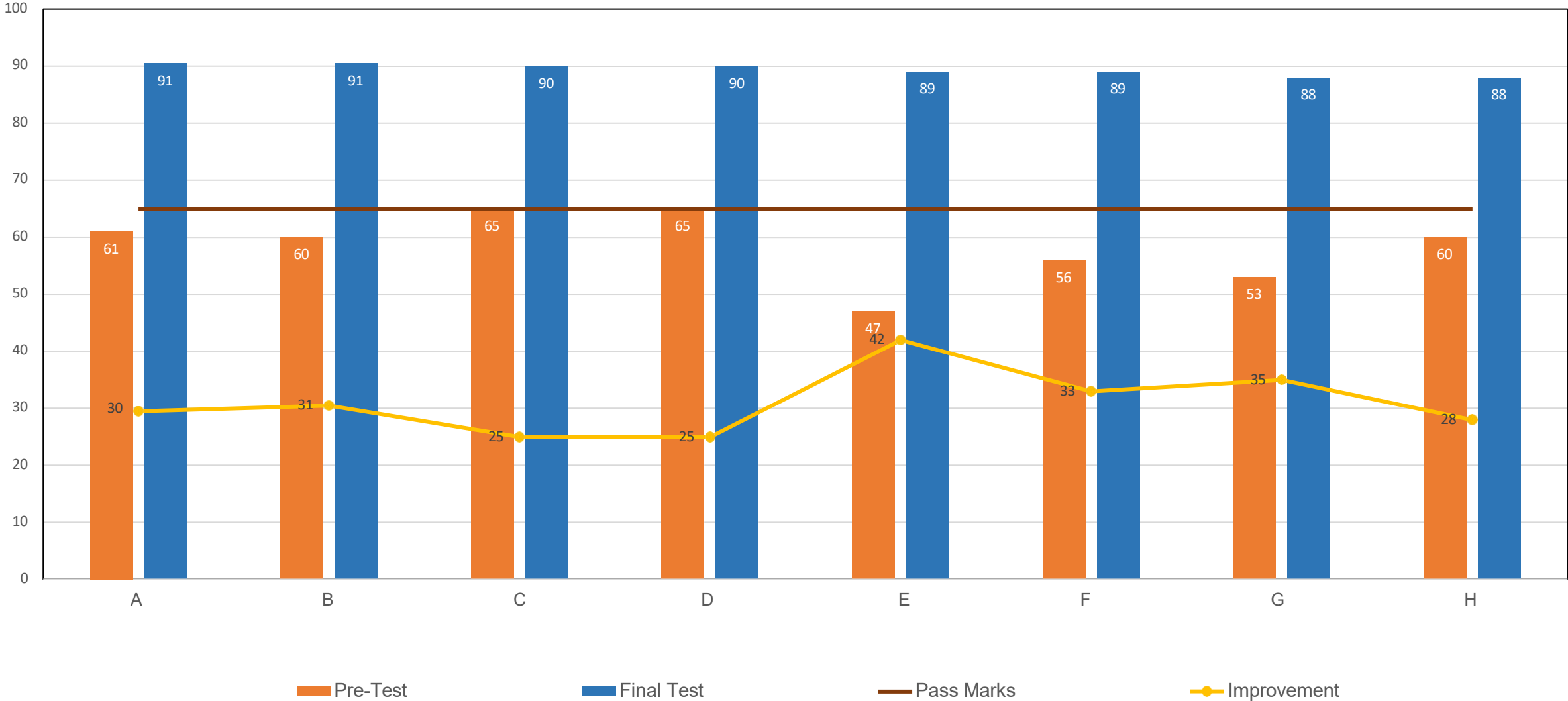
 <p>Widad Haddad Vice President & General Manager Middle East & Africa</p>	<p>Brand You... 25th August 2019</p> <p>Insights for Personal Growth</p> 	 <p>P Ganesh Vice President MEA PlantWeb and Lifecycle Services</p>	<p>Disruptive Innovation! 20th August 2019</p> <p>Insights for Personal Growth</p> 
 <p>Laurent Matthys Vice President Human Resources IMEA</p>	<p>Plan your Career... 16th February 2020</p> <p>Insights for Personal Growth</p> 	 <p>Imran Babar Educational Services Leader</p>	<p>Listening... 5th March 2019</p> <p>Insights for Personal Growth</p> 



Soft Skills

Team Building

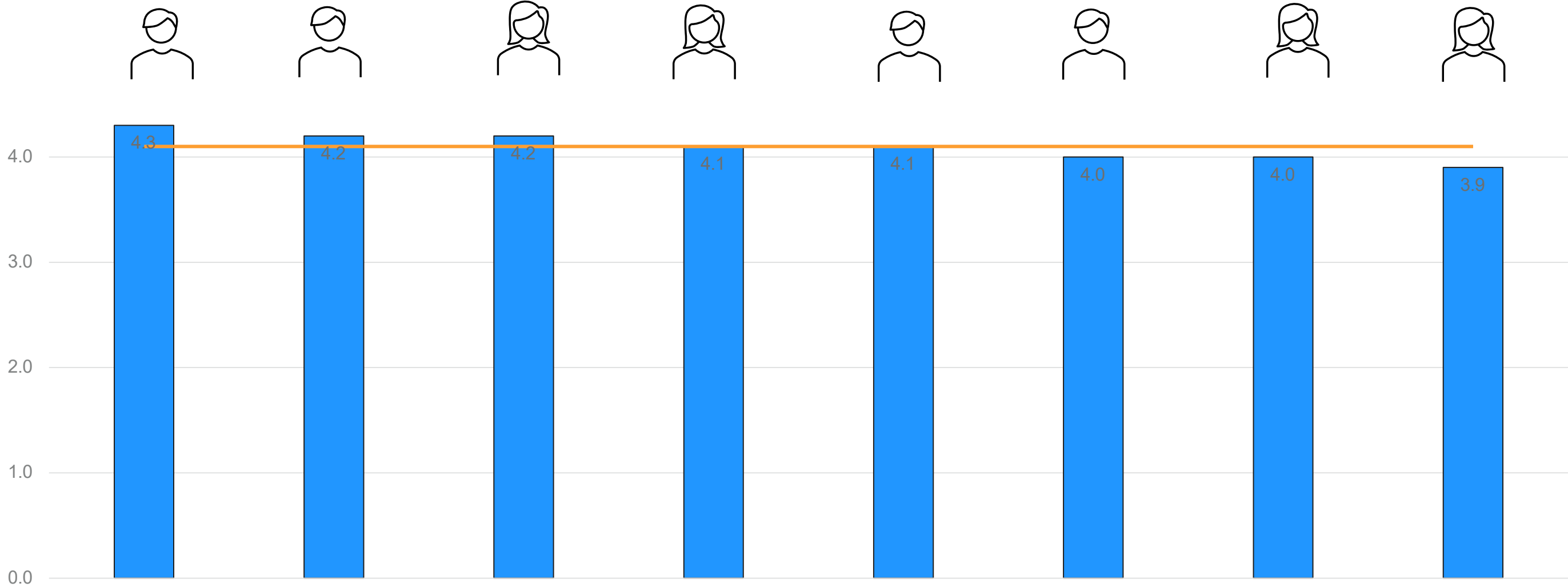
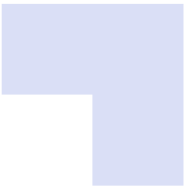
Pre and Post Course Assessments



Source area if needed

Overall 31% Improvement in Pre & Post Test Scores

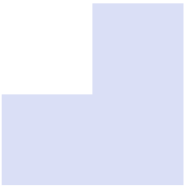
Soft Skills



Score Ave

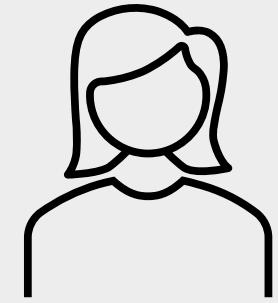
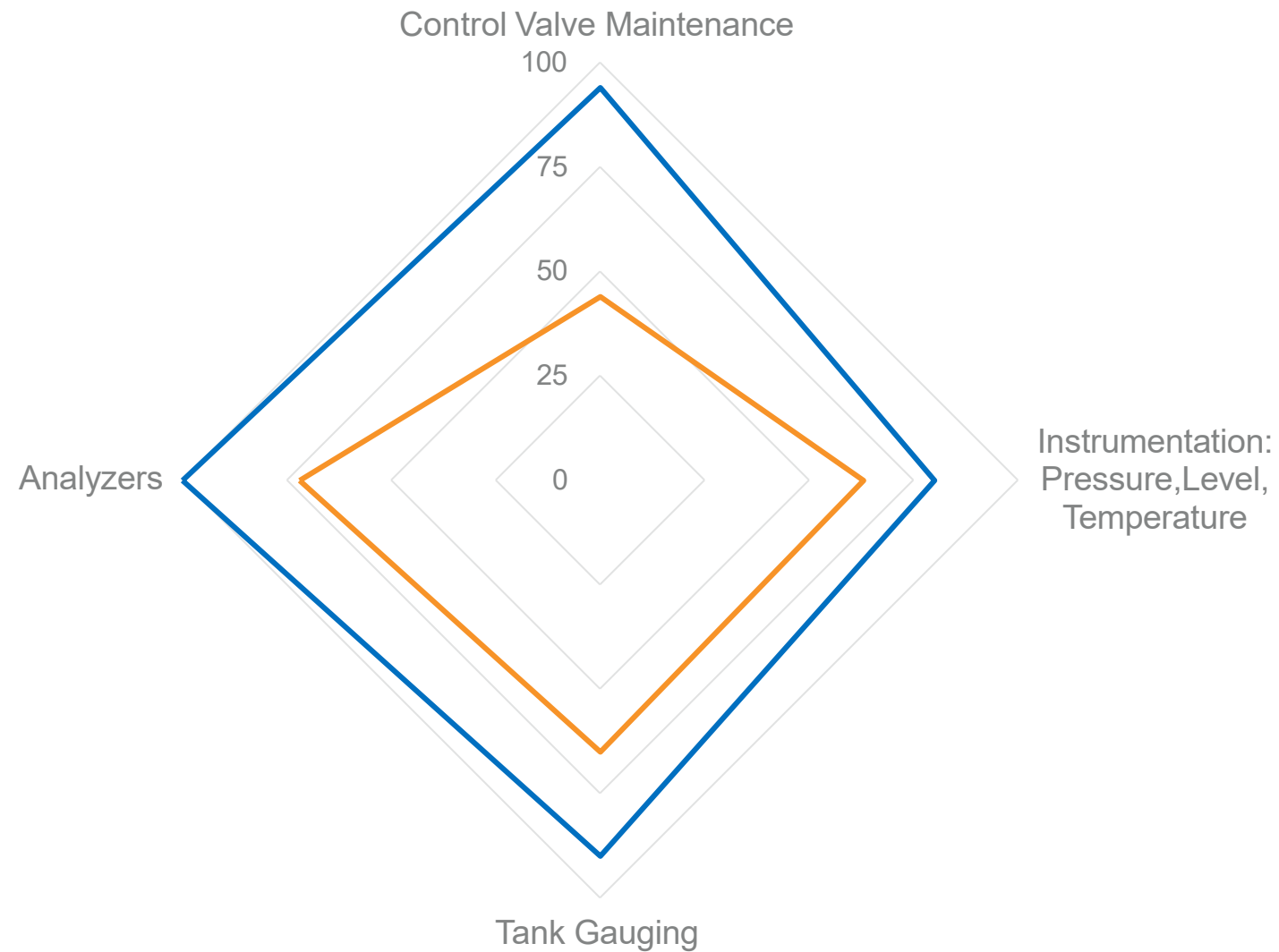
Source area if needed

Overall= Punctuality X Discipline X Participation X Knowledge



Jamila

Course Scores



Strength

- Participation
- Basic Subject Fundamentals

Area of Improvement

- Application Knowledge/Concept
- Communication Skills

Personal Objectives

- Improve Knowledge about Instrumentation and Analyzers
- How to Maintain Instruments
- Principles of Control Valve

Summary

- Competency Development Programs are customized as deliver result faster and better
- Significant Skills improvement on average +40%
- Due to customer design program is 25% shorter
- On boarding time is reduced from 1/4th – 1/2
- Hybrid Learning saves cost upto 20%
- Programs once designed can be repeated successfully
- Higher level of student satisfaction and trust



Where to Find More Information

[Kuwait Oil Company Instrumentation & Control Staff attend Emerson's Competency Development Program – YouTube](#)

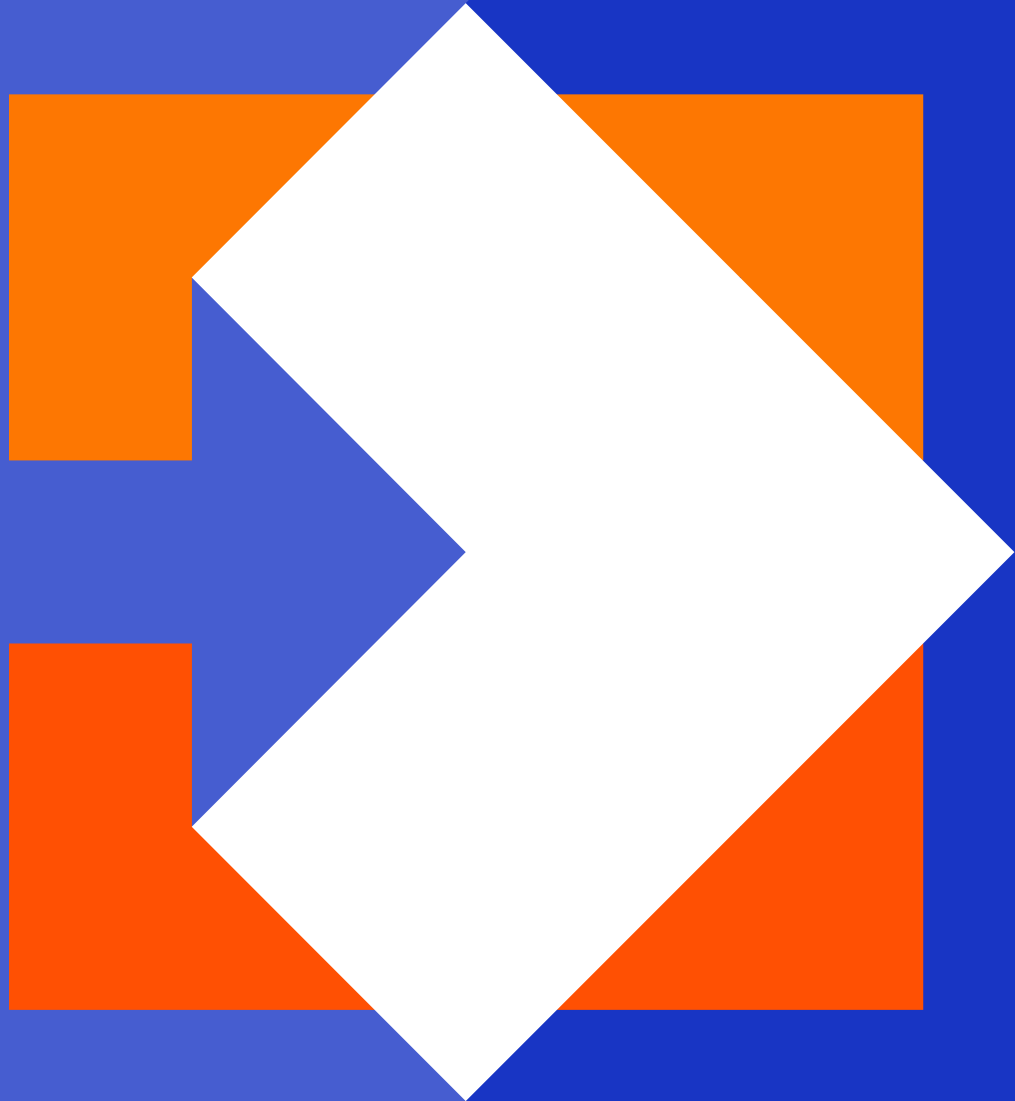
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